

## Message Text

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ACTION NEA-10

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FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC 3763

INFO USDOC WASHDC

AMEMBASSY BEIRUT

UNCLAS DAMASCUS 2326

EO 11652: N/A

TAGS: BEXP, ENRG, SY

SUBJECT: THOMPSON-RAMO-WOLDRIDGE (TRW) INTEREST IN SYRIAN OIL FIELD  
CONTROL EQUIPMENT PURCHASES

1. ECONOFF RODERICK M. WRIGHT HAS RECEIVED COMMERCIAL CABLE FROM DICK KANTENBERGER, TRW CONTROLS, HOUSTON, TEXAS, EXPRESSING KEEN TRW INTEREST IN SYRIAN PETROLEUM COMPANY (SPC) DESIRE TO PURCHASE/INSTALL REMOTE CONTROL SYSTEM FOR RUMELIAN OIL FIELDS IN NORTHEAST SYRIA. KANTENBERGER STATES HE WILL BE IN DAMASCUS JULY 16 TO MEET WITH SPC OFFICIALS AND TRW PROSPECTIVE SYRIAN REP TANAWI COMMERCE AND TRADING. HE REQUESTS ANY INFO WE HAVE ON TINAWI AND SPC, THEIR MANAGEMENT STRUCTURE, ORGANIZATION CHART AND ANNUAL REPORTS.

2. APPRECIATE NEA/ARN CALLING KANTENBERGER AND RELAYING FOLLOWING (AS WE DO NOT HAVE TRW ADDRESS OR TELEX IN HOUSTON):

A. NO ORGANIZATION CHART OR ANNUAL REPORTS ISSUED BY SPC. THROUGH TRADE SOURCES, WE DEVELOPING LIST OF SPC CONTACTS AND MANAGEMENT NAMES AND WILL CABLE TO YOU.

B. HAVE NOTHING NOW ON TANAWI BUT ALSO INVESTIGATING AND WILL REPORT RESULTS.

C. SPC, UNDER DIRECTION OF SYRIAN MINISTRY OF PETROLEUM AND MINERAL RESOURCES, IS EAGER TO EXPAND AND MODERNIZE CRUDE PRODUCTION AND 1975 SYRIAN BUDGET HAS EAR-MARKED \$288 MILLION FOR DEVELOPMENT OF SYRIAN PETROLEUM SECTOR (ONE OF LEADING EXPENDITURE HEADS). SYRIANS NOW DRAFTING 1976-1980 FOURTH FIVE YEAR DEVELOPMENT PLAN AND, AGAIN,  
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PETROLEUM SECTOR TO RECEIVE HEAVY EMPHASIS IN ORDER TO IN-

CREASE THIS SYRIAN SOURCE OF REVENUE.

D. REMOTE CONTROL EQUIPMENT AND OTHER OIL FIELD SERVICE EQUIPMENT HIGH ON LIST PROVIDED TO US BY MINISTER OF ECONOMY AND FOREIGN TRADE FOR ITEMS SYRIAN GOVERNMENT WISHES TO SEE DISPLAYED IN UNITED STATES PAVILION AT DAMASCUS INTERNATIONAL FAIR (JULY 25-AUGUST 20). (NEA/ARN OR USDOC: PLEASE GIVE KANTENBERGER USUAL PITCH AND INFO RE POSSIBLE TRW PARTICIPATION IN FAIR.)

E. MAY BE OF INTEREST TO TRW THAT DEPUTY MINISTER OF PLANNING MOHAMMAD ISSAM HILOU, WAS 1959 PETROLEUM ENGINEERING GRADUATE FROM TEXAS UNIVERSITY.

F. VERY MUCH LOOK FORWARD TO YOUR VISIT; WILL CABLE FURTHER INFORMATION SHORTLY. IF YOU HAVE STOPOVER IN BEIRUT ON WAY TO DAMASCUS, RECOMMEND YOU CALL WRIGHT OR MICHAEL DAVIS, EMBASSY TELEPHONE 332.814 OR 332.315, TO DISCUSS APPOINTMENT SCHEDULE AND ANY OTHER ASSISTANCE WE MAY PROVIDE WHILE YOU ARE IN DAMASCUS. SUGGEST AT MINIMUM TWO-DAY STAY; FRIDAY IS SYRIAN NON-WORKING DAY.  
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